



AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY
(Approved by AICTE, Permanently Affiliated to JNT University Kakinada,
ACCREDITED BY NAAC and Recognized under 2(f) & 12 (b) by UGC, New Delhi)
Tamaram, Makavarapalem, Narsipatnam(RD), Visakhapatnam-531113

**LINKAGE ACTIVITY OF AIET
ACADEMIC YEAR 2019-20**

MASTER OF BUSINESS ADMINISTRATION

S.NO	Name of the linkage activity	Name of the linkage Organization/Institute	Participant of AIET	Duration of project work
1	Project work on motivation and satisfaction	RELIANCE INDUSTRIES LTD Gadimoga	Marripudi Sandhya rani(18811E0067)	42 days
2	Project work on wage and salary administraton	JINDAL STAINLESS, Visakhapatnam	Dantuluri Anitha(18811E0010)	44days
3	Project work on training and development	Vamshadhara Paper Mills Ltd srikakulam	R.Naveen Kumar(18811E0049)	45 days
4	Project Work on QUALITY OF WORK LIFE	RELIANCE INDUSTRIES LTD Kakinada	Relangi Venkata Priyanka (18811E0052)	35days
5	Project work on capital budgeting	HPCL Visakhapatnam	Kundrapu Siva (18811E0035)	32 days



Principal
Avanthi Institute of Engg. & Technology
Tamaram, Makavarapalem,
Visakhapatnam - 531113

6	Project Work on financial statement analysis	JINDAL STAINLESS, Visakhapatnam	Ruttala Syamala(18811E0054)	44days
7	Project work on welfare measures	The Etikoppaka co-operative agricultural and industrial society Ltd	Peela Appalaraju (18811E0045)	39 days
8	Project work on Funds flow analysis	Girijan cooperative corporation ltd visakhapatnam	Kannamreddi Surya Prakash Rao(18811E0024)	45days
9	Project work on employee job satisfaction	The Thandava co-operative sugars Ltd	K.Roja (18811E0027)	40days
10	Project Work on Inventory management	Narendra organic nad biofertilizers	B.Ramakrishna (18811E0007)	43 days
11	Project work on cash flow statement	Smilax laboratories ltd visakhapatnam	Rongali Kishore (18811E0053)	43days
12	Project work on ratio analysis	GMFC labs pvt ltd Atchutpuram	Vemavarapu Chinni Kamakshmi(18811E0062)	44 days
13	Project work on employee welfare measures	Brandix, Achyapuran, Visakhapatnam	K.Hemanth(18811E0030)	45days



14	Project work on training and development	Sunrise Water solutions hyderabad	Kollana Manasa Sowjanya(18811E0029)	43days
15	Project work on branch operations on iron and steel products	Rashtriya Ispat Nigam Limited, visakhapatnam	Ch. Appalanaidu(18811E0008)	26days
16	project work on working capital management	The Etikoppaka co-operative agricultural and industrial society Ltd	Sammengi Srinu(18811E0068)	43days
17	Project work on industrial relations	Sunrise Water solutions hyderabad	Vavilapally Ganesh(18811E0060)	43 days
18	Project work on financial statement analysis	Coromandel International Ltd, Visakhapatnam	P.Madhavi (18811E0047)	30 days
19	Project work on welfare measures	Coromandel International Ltd, Visakhapatnam	Malla Aveen(18811E0038)	34 days
20	Project work on industrial relations	JINDAL STAINLESS, Visakhapatnam	Boddu Lohitha(18811E0006)	44 days
21	Project work on comparative statement analysis	BHEL VISAKHAPATNAM	S.Ganga Ratnam(18811E0055)	30 days
22	Project work on ratio analysis	Pfizer health care india pvt ltd visakhapatnam	Y.Roja(18811E0065)	37 days
23	project work on financial performance and statement	Rashtriya Ispat Nigam Limited, visakhapatnam	Gudivada Venkata China Jyothi(18811E0018)	30days



24	project work on working capital management	Rashtriya Ispat Nigam Limited, visakhapatnam	Alugu Chandra Priyanka(18811E0003)	42 days
25	project work on performance Appraisal	The Etikoppaka co-operative agricultural and industrial society Ltd	J.Indrani(18811E0021)	40 days
26	project work on financial statement analysis	Rashtriya Ispat Nigam Limited, visakhapatnam	Ch.Akkunaidu(18811E0002)	26 days
27	project work on cash flow analysis	HPCL visakhapatnam	P.Ravitej Kumar(18811E0042)	45days
28	project work on export division on Iron and Steel products	Rashtriya Ispat Nigam Limited, visakhapatnam	R.Santosh Kumar(18811E0051)	26days
29	project work on ratio analysis	BHEL VISAKHAPATNAM	Badi Reddy Manoj Siva Surya Sai Srinu(18811WE0005)	43 days
30	project work on working capital management	The Thandava co-operative sugars Ltd	Lakkoju Venkata Satya Bhargav(18811E0037)	48days
31	project work on recruitment and selection	Brandix, Achyapuran, Visakhapatnam	R.Konda Babu(18811E0069)	45 days
32	project work on recruitment and selection	The Thandava co-operative sugars Ltd	Palla Bindu Pravallika(18811E0041)	48 days
33	project work on sales by products of TMT rebars	Rashtriya Ispat Nigam Limited, visakhapatnam	Masavarapu Nagaraju(18811E0039)	26 days

34	project work on working capital management	BHEL VISAKHAPATNAM	Nadipinti Durga Vijay(18811E0040)	32 days
35	project work on working capital management	Uniparts India ltd, visakhapatnam	Gurala Venkata Lakshmi(18811E0019)	40 days
36	project work on capital structure	JINDAL STAINLESS, Visakhapatnam	K.Gangadhar(18811E0022)	44days
37	project work on capital budgeting	ONGC Ltd, Rajahmundry	Gandi Kishore(18811E0014)	45days
38	project work on working capital management	Sri vijaya vishaka products visakhapatnam	V.Nanaji(18811E0063)	45 days
39	project work on Human Resources Development	Rashtriya Ispat Nigam Limited, visakhapatnam	Kotra Divyasri(18811E0033)	42days


Coordinator


HOD

Avanthi Institute of Engg & Technology
Tamaram, Makavarapalem Md
Visakhapatnam District, Pin-531113


Principal
Avanthi Institute of Engg. & Technology
Tamaram, Makavarapalem Md.,
Visakhapatnam District, Pin-531113

**A STUDY ON
"MOTIVATION AND SATISFACTION"
With reference to
RELIANCE INDUSTRIES LTD**

GADIMOGA

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

Submitted By

**MARRIPUDI SANDHYA KANI
(Regd. No: (18811E0067))**

**Under the Guidance of
K.S.S.N KEERTI
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY**

**(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**



RIL (E&P)/HR/19-20/063

13th July, 2019

CERTIFICATE

This is to certify that **MS. SANDHYA RANI** pursuing **MBA - HR** from **Avanthi Institute of Engineering and Technology , Tamaram** has done a project work titled **"MOTIVATION & SATISFACTION "** in **'Reliance Industries'(E&P)** during the period from **29.05.19** to **13.07.2019** as a partial fulfillment for the award of degree.

Her conduct during this period was **GOOD**

For RELIANCE INDUSTRIES LIMITED


M. Nagi Reddy



Plant : Onshore Terminal Site, Village & Post - Gudimaga, Tolleru Mandal, East Godavari District - 522 012.

Ph. : 91-886 2979000/2979001/2979002/2979003. Fax : 91-886 - 2977434

Vadlapudi Office : Supplybase Complex, C-25 Yard, Plot No.9, Road No.9, APTCL/IOCL Park, Vadlapudi, Suburban - 522 004.

Phone : 91-886 - 2979000 / 2979001 to 5. Fax : 91-886 - 2979000-05

Registered Office : Baker Chambers IV, 2nd Floor, 222, Mariner Point, MUMBAI - 400 022, INDIA.

**A STUDY ON
"WAGE AND SALARY ADMINISTRATION"**

**With reference to
JINDAL STAINLESS (HISAR) LIMITED
KOTHAVALASA**

**A project report submitted to
Jawaharlal Nehru Technological University, Kakinada
In partial fulfillment of the
Requirements for the award of the degree of**

MASTER OF BUSINESS ADMINISTRATION

**SUBMITTED BY
DANTULURI ANITHA
(REG NO: 18811E0010)**

**UNDER THE ESTEEMED GUIDANCE OF
Ms. P. PAVANI SANTOSHI KUMARI
ASST PROFESSOR**



DEPARTMENT OF MANAGEMENT STUDIES

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

**(An NBA Accredited Institution)
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Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**

JSHL/HR/2019

01.08.2019

CERTIFICATE

This is to certify that Ms. Dantuluri Anitha (Register No:18811E0010) student of Avanti Institute of Engineering and Technology, Makavaripalem, Visakhapatnam Dist.- 531 113 has completed her project work on "Wage and Salary Administration" in our Organisation M/s JINDAL STAINLESS (HISAR) LIMITED, FAD (Division), Jindal Nagar, Kothavalasa Mandal, Vizianagaram-District 535183. From 17.06.2019 to 31.07.2019 at our HR Department.

We wish her all success in her future endeavours.

For JINDAL STAINLESS (HISAR) LIMITED.,



GOPALA KRISHNA,
AGM - HR & ADMIN.



Jindal Stainless (Hisar) Limited

CIN L27205HR2013PLC048963

Works: Ferro Alloys Division: Jindal Nagar, Kothavalasa - 535 183, Dist. Vizianagaram

Tel: 91-8966-263254, 327 335 F: 91-8966-263326 Website: www.jindalstainless.com

City Office: Jindal Bhawan, 58-17-1/1, Sanjeevayya Nagar, NAD Kotha Road, Jm. Visakhapatnam - 530 009

Tel: 91-891-2574996 F: 91-891-2574996 E: jindalhr@rediffmail.com, jindalhr@jindalstainless.com

Corporate Office: Jindal Centre, 12 Bhikaji Cama Place, New Delhi - 110 068, India

Regd. Office: O.P. Jindal Marg, Hisar - 125005 Haryana



**A STUDY ON
TRAINING AND DEVELOPMENT
With reference to
"VAMSHADHARA PAPER MILLS LTD"**

**A Project Report Submitted to Jawaharlal Nehru Technological University, Kakinada in
Partial Fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

**Submitted By
R. NAVEEN KUMAR
(Regd. No: 18811ED0049)**

**Under the Guidance of
MR. K.S.S.N. KEERTI
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY
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University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**



VAMSHADHARA PAPER MILLS LTD.

HEAD OFFICE & MILLS: MADHAPPA, SHIMOLAH-530019, POST BOX NO. 50, SHIMOLAH-1
GRADE: PAPER, FORTY-ONE-DEVELOPMENT
e-mail: vamsadharapapermills@gmail.com, vamsadharapapermills@yahoo.com, vamsadharapapermills@rediffmail.com

VMPL/KP/HR/2019-20

17/07/2019

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. R. NAVEEN KUMAR with Regd. No. 18811ED049 MBA (HR) student of Avanhi Institute of Engineering and Technology, Makavarapalem has pursued his project work on "TRAINING AND DEVELOPMENT" in our organization between 01-06-2019 to 15-07-2019.

During this period he was found very hardworking and dedicated her work.

Thanking you,

Yours

For
Paper

Brian
R. Vasudha Rao
Manager-HR



Faithfully,

Vamshadhara
Mills Limited

**A STUDY ON
QUALITY OF WORK LIFE
With reference to
RELIANCE INDUSTRY LIMITED,
VAKALAPUDI, KAKINADA.**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

**Submitted By
RELANGI VENKATA PRIYANKA
(Regd. No: 18811E0052)**

Under the Guidance of

**K.S.S.N.Keerthi
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY**

**(Approved by AICTE, Recognized by the Govt. of A.P. &
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Narsipatnam, Visakhapatnam.
(2018-2020)**



RIL (E&P)/HR/19-20/083

29th July, 2019

CERTIFICATE

This is to certify that Mrs. R. Venkata Priyanka pursuing MBA - HR from Avenithi Institute of Engineering and Technology, Tamaram has done a project work titled "Quality of Work Life" in 'Reliance Industries' (E&P) during the period from 24.06.2019 to 29.07.2019 as a partial fulfillment for the award of degree.

Her conduct during this period was GOOD

For RELIANCE INDUSTRIES LIMITED


M. Nagi Reddy



Plant : Onshore Terminal Site, Village & Post - Gudimaga, Talukuru Mandal, East Godavari District - 523 403.

Ph. : 91-884 2979100/101/102 & 2343333. Fax : 91-884 - 2977434

Vadlapudi Office : Supplybase Complex, C-30 Yard, Plot No.9, Road No.8, APIC, IDA Park, Vadlapudi, Rajahmundry - 523 005.

Phones : 91-884 - 2974200 / 2974201 to 5. Fax : 91-884 - 2974202-03

Registered Office : Water Chambers IV, 3rd Floor, 2nd, Marine Point, HYDRABAD - 500 025, INDIA.

**A STUDY ON
CAPITAL BUDGETING
With reference to
HINDUSTAN PETROLIUM CORPORATION LIMITED**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

**Submitted By
KUNDRAPU SIVA
(Regd. No: 18811E0035)**

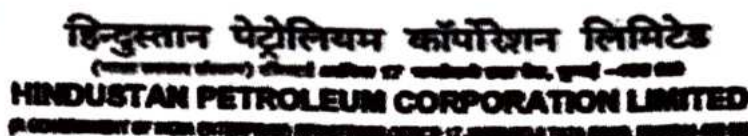
Under the Guidance of

**P GANESH
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
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Narsipatnam, Visakhapatnam.
(2018-2020)**



विद्युत विभाग, पी. एम. ई. ए. विभाग - २२० ००१, कोलकाता, पिन : ७००००१, भारत, तेल : २२००००००
 VEDANT REFINERY, POST BOX NO. 10, VEDANTAPUR, PIN-713 001, INDIA. TEL: 22000000, 22000000, 22000000

Date:01-08-2019

TO WHOM SO EVER IT MY CONCERN

This is certify that Mr. KUNDRAPU SIYA (Reg.No. 18811ED035) Pursuing M.B.A from AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY VISAKHAPATNAM District. Has successfully completed his project work on the topic of "CAPITAL BUDGETING" in our organization during the period, from 26-06-2019 to 28-07-2019.

The project on evaluation fulfills all the stated criteria and the student findings are his original work.

I hereby certify that his work is good and satisfactory to the best of my knowledge.

We wish him all success in his future endeavours

For Hindustan Petroleum Corporation Limited

Authorized signatory.

525

**A STUDY ON
"FINANCIAL STATEMENT ANALYSIS"**

**With reference to
"JINDAL STAINLESS LIMITED"
KOTHAVALASA**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

**Submitted By
RUTTALA SYAMALA
(Regd.No: 18811E0054)**

**Under the Guidance of
Mr. P.GANESH
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY
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Makavarapalem, Narsipatnam (R.D),
Visakhapatnam (DIST)
(2018-2020)**

JSL/FAD/2019

01.08.2019

CERTIFICATE

This is to certify that **Ms. RUTTALA SYAMALA** College Regd. No: 18611-E-0054, 2nd Year "MBA" student of **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY**, Makavarapalem, Visakhapatnam Dist. Has completed her 45 days Project Work in our Organisation **M/s JINDAL STAINLESS (HISAR) LIMITED**, FAD (Division) Jindal Nagar, Kothavalasa Mandal, Vizianagaram District, from 17.06.2019 to 31.07.2019 in our Accounts Department.

We wish her all success in her future endeavours.

For **JINDAL STAINLESS (HISAR) LIMITED**,


GOPALA KRISHNA J
DEGM - HR & ADMIN

Jindal Stainless (Hisar) Limited

CIN: L27205HR2011PLC048863

Works: Ferro Alloy Division: Jindal Nagar, Kothavalasa - 535 183 Dist. Vizianagaram
T: 91-8986-263254, 327 335 F: 91-8986-263326 Website: www.jindalstainless.com

City Office: Jindal Division 5B-17 P.O. Sanyaswara Nagar, POAD Kotha Road, In. Visakhapatnam - 530 009
T: 91-891-2574998 F: 91-891-2574999 E: jindalstainless@rediffmail.com jindalstainless@jindalstainless.com

Corporate Office: Jindal Centre 12 Bhikaji Cama Place New Delhi - 110 006 India

Regd. Office: C.P. Jindal Nagar, Hisar - 125005 Haryana



**A STUDY ON
"WELFARE MEASURES"
With reference to**

**ETIKOPPAKA CO-OPERATIVE SUGAR LTD.,
DARLAPUDI**

VISAKHAPATNAM

**A Project Report Submitted to Jawaharlal
Nehru Technological University, Kakinada**

**In Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

Submitted By

PEELA APPALARAJU

(Regd. No: 18311E0045)

Under the Guidance of

K.S.S.N KEERTI

Assistant Professor



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
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Affiliated to JNT University, Kakinada.)

Narsipatnam, Visakhapatnam.

(2018-2020)

Email ID 1 etikoppaka@gmail.com
2 etikoppaka@gmail.com
Gram 'Sugar Factory' Etikoppaka
AFGST No VSP0503-3881
CST No VSP0503-1744 DL3-7-57



STD 08931
OFFICE 220271
FAX 220233
M.D. (C) 220788
(M.D. Pm) 220245

**THE ETIKOPPAKA CO-OPERATIVE AGRICULTURAL & INDUSTRIAL
SOCIETY LTD. No. M 191**

Sri L. SIVA SANKAR, I.A.S., (SUGAR MANUFACTURERS)
Joint Collector/Person-in-Charge.
Sri D. VENKATESWARA RAO, M.H.R.M.,
Managing Director.

**ETIKOPPAKA - 831 082,
Visakhapatnam District,
Andhra Pradesh.**

File No. Estt/EC&IS I/MBA/Project Work/2019.

Date. 30-07-2019.

CERTIFICATE

This is to certify that Mr. Peela Appalaraju, Pin No.18811 E 0045, M.B.A., student of M/s. Avanthi Institute of Engineering and Technology, Tamaram, Mahavarapalem Mandal, Visakhapatnam Dist., under gone 5 weeks Project work in this Etikoppaka Co-operative Agricultural & Industrial society Ltd., Darlapudi on the area of "WELFARE MEASURES" from 17-06-2019 to 26-07-2019.

His Conduct and performance during the above period have been found to be SATISFACTORY.



The Etikoppaka Co-operative
Agricultural & Industrial Society Ltd

2.v.v.
Managing Director

1
07

**A STUDY ON
"FUNDS FLOW ANALYSIS"**

**With reference to
"GIRJAN CO-OPERATIVE CORPORATION LIMITED"
VISAKHAPATNAM**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

**Submitted By
KANNAMREDDI SURYA PRAKASH RAO
(Regd.No: 18811E0024)**

**Under the Guidance of
Mr. P.GANESH
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**

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Affiliated to JNT University, Kakinada.)
Makavarapalem , Narsipatnam(R.D) , Visakhapatnam(DIST)
(2018-2020)**



GIRIJAN COOPERATIVE CORPORATION LTD.

Head Office : East Point Colony, Visakhapatnam - 530 017. Ph: +91 897-2796104 Office: 2381001 fax 2796345
e-mail: appt@girijan.co.in website: www.apptg.co.in

Date: 31-07-2019

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **K.SURYA PRAKASH RAO**, M No:10011E0024 student of MBA in **AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY, Visakhapatnam** has undergone project work in "A PROJECT ON FUNDEFLOW ANALYSIS" in **GIRIJAN COOPERATIVE CORPORATION LIMITED**, for the period from **15-06-2019** to **30-07-2019** partial fulfillment of his course.

During the said period his evinced keen interest on the above project work.


Mr. B. TRINADHARA RAO
By: General Manager
For Girijan Coop. Corp. Ltd.,
Visakhapatnam.
MANAGING DIRECTOR



**A STUDY ON
"EMPLOYEE JOB SATISFACTION"**

With reference to

**"THE THANDAVA CO-OPERATIVE SUGARS LIMITED"
PAYAKARAOPETA**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfilment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

Submitted By

K.ROJA

(Regd. No: (18811E0027))

Under the Guidance of

P.PAVANI SANTOSHI KUMARI

Assistant Professor



**DEPARTMENT OF MANAGEMENT STUDIES
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Narsipatnam, Visakhapatnam.
(2018-2020)**

E Mail: thandava@sugarslimited.com

TIN : 37000214194

A.P.G.S.T. No. VSP/06/6-1009

C.S.T. No. VSP/06/1002

STD : 08834
Office : 253587
M D : 254091
M D (Res) : 254092

The Thandava Co-operative Sugars Limited, No.C.181
(SUGAR MANUFACTURERS)

PATIKARAOPETA-531126

TUM R.S.

Visakhapatnam Dist., A.P.

SRI SLOVA RAU, B.A.,
PRESIDENT.

SRI V.S.Naidu, B.Sc., M.B.A., AVS(Tech), ASTA,
MANAGING DIRECTOR

Ref No. Tcs/Admin/Estt/PW/2019-20.

02.02.2019.

CERTIFICATE

This is to certify that **Miss. Medhaleti Raja**, Student of **M.B.A.**, from **Avenhi Institute of Engineering & Technology, Mahavariyadam, Visakhapatnam District, Andhra Pradesh** has successfully completed Project work on the Topic of **"EMPLOYEE JOB SATISFACTION"** as a Part of the **Curricular** requirement in **The Thandava Co-op. Sugars Limited, Patikaraopeta, Visakhapatnam District, Andhra Pradesh** from **24.06.2019** to **02.08.2019**.

During the above Period, His/Her Conduct and Character are found to be Satisfactory.




MANAGING DIRECTOR

**A STUDY ON
INVENTORY MANAGEMENT
With reference to
"NARENDRA ORGANICS & BIO-
FERTILIZERS"**

**A Project Report Submitted to Jawaharlal Nehru Technological University,
Kakinada in Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

**Submitted By
B.RAMAKRISHNA
(Regd. No: 18811E0007)
Under the Guidance of**

**B.LOVA
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**

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the Govt. of A.P. & Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam. (2016-2018)**



098 28813128888
9441211176

NARENDRA ORGANICS & BIO FERTILIZERS

Sale & Marketing: Wheat, Cereals, Organic Manures, Bio-Products, Food Processing & PDS Store

DATE: 26-07-2020

TO WHOM SO EVER IT MAY CONCERN

This is to certify Mr. B. RAMAKRISHNA Reg. No: 18011ED07 Student of
AVANTHI INSTITUTE ENGINEERING AND TECHNOLOGY, Vundhigottam. His
Undertaken Project Work On "INVENTORY MANAGEMENT" At Narendra Organics
& Bio Fertilizer, Anakapalle. Period from 13-6-2019 to 26-7-2019.

He had completed his Training Satisfactorily Submitted a report. His conduct was Very
good during the above Period. We Wish success in his Future Endeavour.

Yours Sincerely

For NARENDRA ORGANICS &
BIO FERTILIZERS
K.L. Jogenudra Kumar

Managing Partner

Dallavi Street, Gandhi Market, ANAKAPALLE - 531 001, West Godavari Dist.

Mobile: 9441211176, 9885463748 & 9666054307

2020/06/04 13:20

**A STUDY ON
"CASH FLOW STATEMENT"**

With reference to



SMILAX LABORATORIES LIMITED, VISAKHAPATNAM.

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

**Submitted By
RONGALI KISHORE
(Regd. No: 18811E0053)**

Under the Guidance of

**P. GANESH
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY**

**(An NBA Accredited Institution)
(Approved by AKTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**

Date : 29/07/2019

TO WHOM SO EVER IT MAY CONCERN

This is certify that Mr. RONGALI KISHORE Studying MBA in AVANTHI
INSTITUTE OF ENGINEERING AND TECHNOLOGY has undergone project work
on the topic of "CASH FLOW STATEMENT" in our institution w.e.f. 13-06-2019 to
27-07-2019 for partial fulfillment of his course.

He has undergone project under the supervision of our Asst. Manager-executive
during the period of his project we found that the he is hard working and dedicated. We
wish him to all the best in his future endeavors.

For Smilax Laboratories Limited.



**A STUDY
"RATIO ANALYSIS"**

**With reference to
"GMFC LABS PVT LTD"
ATCHUTAPURAM
VISAKHAPATNAM**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of
MASTERS OF BUSINESS ADMINISTRATION**

**Submitted by
VEMAVARAPU CHINNI KAMAKSHI
(Regd : No. 18311E0062)
Under the Guidance of
Dr. BLOVA**

**MBA,
HEAD OF THE DEPARTMENT**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY
(NAAC Accredited & Permanently Affiliated to J.N.T.U. Kakinada)
(As ISO 9001-2008 Certified Institution)
MAKAVARAPALEM, 531113.
(2018-2020)**



Date : 19-08-19

Termination of employment

This is to certify that **Ms. Vennampala Chitra Kanniah** - 9891029662 (and Under
Gave Project on "Radio Analysis" under Mr. J.V.V.S. Reddy (Sr. Manager - Finance Dept)
From 19-08-2019 to 03-08-2019 in Our organization. She has successfully completed her
proj 1 within the stipulated period and has done a comprehensive work.

GMFC Labs Pvt Ltd.



A. Shukumar

Manager - Human resources.

Office : Plot No 201, Hyderabad Industrial Estate Ghatgepalli, Hyderabad - 500 037 Telephone Tel +91 - 40 - 40220000, Telex +91 - 40 - 0420 0000
Postage : Plot No. 270/15, Durgam Cheruvu, Hyderabad - 500 042, Andhra Pradesh - 500 011, Andhra Pradesh

CIN : U24100TG2015PTC099122

www.gmfclabs.com

Email: info@gmfcclabs.com

**A STUDY ON
"A STUDY ON EMPLOYEE WELFARE MEASURES"**

With reference to

"BRANDIX APPAREL INDIA,

VISAKHAPATNAM.

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

Submitted By

K.HEMANTH

(Regd. No: 12811E0030)

Under the Guidance

of

P.PAVANI SANTHOSHI KUMARI

Assistant Professor



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**

(An MBA Accredited Institution)

(Approved by AICTE, Recognized by the Govt. of A.P. &

Affiliated to JNT University, Kakinada.)

Narsipatnam, Visakhapatnam.

(2018-2020)



21st July 2019

Executive Appraisal India (P) Ltd
Unit - B, 1st Floor, 10/2
Puducherry Road
Kotturamam Road
Kotturamam - 605 001
Kotturamam Road
Kotturamam - 605 001
Kotturamam Road
Kotturamam - 605 001

To whom so ever it may concern

This is to certify that Mr. Kailash Kumar had under gone project on "EMPLOYEE WELFARE MEASURES" under the guidance of Mr. Anshu Gade (Senior Executive - Works HR/Human Resources) from 28th May 2019 to 12th July 2019 in our organization. He was successfully completed his Project within the stipulated period and has done a comprehensive work.

BRANDIX APPAREL INDIA (P) LTD



Manager - Human resources.

**A STUDY ON
"TRAINING AND DEVELOPMENT"
With reference to
SUNRISE WATER SOLUTIONS, HYDERABAD**

HYDERABAD

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

**Submitted By
KOLLANA MANASA SOWJANYA
(Regd. No: (18311ED029))**

**Under the Guidance of
P.PAVANI SANTOSHI KUMARI
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING
AND TECHNOLOGY**

**(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**

SUNRISE WATER SOLUTIONS

Every drop of purity

SM V. VISWANADHAM, M.B.A.
MANAGING DIRECTOR

DATE: 02.08.2019

CERTIFICATE

This is certify that Miss. KOLLANA MANASA SOWDANTYA, Student of M.B.A., from Aravathi Institute of Engineering & Technology, Mahavarampalem, Visakhapatnam District, Andhra Pradesh has Successfully Completed Project Work on the Topic of "TRAINING AND DEVELOPMENT" as a Part of the Curricular Requirement in The Sunrise Water Solutions., Hyderabad, Medchal-Malkajgiri District, Telangana from 18.06.2019 to 31.07.2019.

During the above period, His/Her Conduct and Character are found to be Satisfactory.


For SUNRISE WATER SOLUTIONS

#4-138F1, Pragathi Nagar, Kukatpally, Y Junction, Hyderabad - 500 018, Telangana State.
Mobile: 9000180000, 040-48523854, e-mail: sunrisewatersolutions16@gmail.com

A STUDY ON
"BRANCH OPERATIONS ON IRON AND STEEL PRODUCTS"
With reference to

"RASHTRIYA ISPAT NIJAMLIMITED"
VISAKHAPATNAM

A Project Report Submitted to
Jawaharal Nehru Technological University, Kakinada
In Partial fulfilment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION

Submitted By
CH. APPALANAIDU
(Regd. No: (18811E0008))
Under the Guidance of
Dr.B.LOVA
Assistant Professor



DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY
(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P.)
Affiliated to JNT University,
Kakinada.) Narsipatnam,
Visakhapatnam.
(2018-2020)



Visakhapatnam Steel Plant
Visakhapatnam
MANAGEMENT DEVELOPMENT



*This is to certify that the following student has undergone Project
Work / Training at Visakhapatnam Steel Plant*

Name of the Student : CH. A. NAIDU

Regd./Trainee No : MKTG-72

Course : M.B.A

Name of the Institute : AVANTHI INSTITUTE OF ENGINEERING &
TECHNOLOGY, NARSHIPATNAM

Project Topic : A STUDY ON "BRANCH OPERATIONS ON IRON
& STEEL PRODUCTS" IN RINL VSP

Period of Training : 24/06/2019 TO 20/07/2019

His/Her conduct during the period of training was found to be
GOOD

[Signature]
[Stamp]

VISAKHAPATNAM
[Stamp]

**A STUDY ON
"WORKING CAPITAL MANAGEMENT"**

With reference to

**"THE ETIKOPPAKA CO-OPERATIVE AGRICULTURAL & INDUSTRIAL
SOCIETY LTD NO.M 191"**

DARLAPUDI

A Project Report Submitted to

Jawaharlal Nehru Technological University, Kakinada

In Partial fulfillment for the Award of the Degree of

MASTER OF BUSINESS ADMINISTRATION

Submitted By

SAMMENGI SRINU

Reg. No: (18811E0068)

Under the Guidance of

Dr.B.LOVA

Assistant Professor



DEPARTMENT OF MANAGEMENT STUDIES

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(An NBA Accredited Institution)

(Approved by AICTE, Recognized by the Govt. of A.P. & Affiliated to JNT University, Kakinada.)

Narsipatnam, Visakhapatnam.

(2018-2020)



THE ETTIKOPPA CO-OPERATIVE AGRICULTURAL & INDUSTRIAL
SOCIETY LTD. No. M 191

THE K. S. S. COMPANY, INC.

(CRUIA8 MANUFACTURING)

Send Collection Person in Charge

Dr. C. VENKATESWARA REDDY, M.A. & M.L.
Managing Director

STANDARD - 071000

STUDY OBJECTIVES: To determine the prevalence of and risk factors for the presence of a urinary tract infection (UTI) in patients with a urinary catheter (UC) in the intensive care unit (ICU).

1999

No. ES/UECA&IS L/NSA/Project Work/2019

Date 10-07-2019

CERTIFICATE

This is to certify that Mr. Samson Srinivas, Pin No 18811 E 0066, M.B.A., student of NITs, Assam Institute of Engineering and Technology, Tamaram, Mahavarampalem Mandal, Visakhapatnam Dist. under gone 5 weeks Project work in this Etikoppaka Co-operative Agricultural & Industrial society Ltd., Dartapudi on the area of "WORKING CAPITAL MANAGEMENT" from 17-06-2019 to 26-07-2019.

His Conduct and performance during the above period have been found to be SATISFACTORY



The Ennepetou Co-operative
Agricultural & Industrial Society Ltd

Managing Director

**A STUDY ON
"INDUSTRIAL RELATIONS"
With reference to
SUNRISE WATER SOLUTIONS, HYDERABAD
HYDERABAD**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

**Submitted By
VAVILAPALLY GANESH
(Regd. No: (18311E0060))**

**Under the Guidance of
K.S.S.N KEERTI
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY**

**(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Narupatnam, Visakhapatnam.
(2018-2020)**

SUNRISE WATER SOLUTIONS

Every drop of purity

SRI V. VENKATESWARAN, M.B.A.

DATE: 02.06.2023

MANAGING DIRECTOR

CERTIFICATE

This is certify that **MR. VINODKUMAR GANESH**, Student of **M.B.A.**, from **Amrita Institute of Engineering & Technology, Madhavaram, Villupuram District, Andhra Pradesh** has Successfully Completed Project Work on the Topic of **"INDUSTRIAL RELATIONS"** as a Part of the Curricular Requirement in The **Sunrise Water Solutions, Hyderabad, Madhavaram District, Telangana** from **22.05.2023 to 22.07.2023**.

During the above period, His/Her Conduct and Character are found to be Satisfactory.



4-136/1, Pragathi Nagar, Kakatpally, Y Junction, Hyderabad - 500 018, Telangana State.
Mobile: 9000169000, 940-48525954, e-mail: sunrisewatersolutions16@gmail.com

A STUDY ON
"FINANCIAL STATEMENT ANALYSIS"
With reference to
"COROMANDEL INTERNATIONAL LIMITED"
VISAKHAPATNAM

A Project Report Submitted to
Jawaharlal Nehru Technological University,
Kakinada in Partial fulfillment for the Award
of the Degree of
MASTER OF BUSINESS ADMINISTRATION

Submitted By
P.MADHAVI
(Reg. No: 18811E0047)

Under the Guidance of
P.GANESH
Assistant Professor



DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING
AND TECHNOLOGY

(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNTU University, Kakinada)
Narsipatnam, Visakhapatnam.
(2018-2020)

Date: FEB 20, 2020

CERTIFICATE

This is to certify that **P.MADHAVI (MBA-Finance)** student of **Avanthi Institute of Engineering And Technology, Thamaram, Makavarapalem, Narsipatnam Division, Visakhapatnam, A.P, Pin No. : 531113, India.** Has pursued his Project Work on Financial over View in our Organization between **03-JAN-2020 to 20-FEB-2020.**

During the period he was found very hard working and dedicated towards his work. For Coromandel international Ltd.,


Anita Patnaik V
Dy. Manager - L&D



A STUDY ON "WELFARE MEASURES"
With reference to
COROMANDEL INTERNATIONAL LIMITED
VISAKHAPATNAM

A Project Report Submitted to
Jawahar Lal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION

Submitted By

MALLA AVEEN

(Regd. No:18811E0038)

Under the Guidance of

MS.P. PAVANI SANTOSHI KUMARI

Assistant Professor



DEPARTMENT OF MANAGEMENT STUDIES

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(An NBA Accredited Institution) (Approved by AICTE, Recognized by the
Govt. of A.P. & Affiliated to JNT University, Kakinada.) Narsipatnam,
Visakhapatnam. (2018-2020)

Coromandel 

Coromandel International Limited
Post Box No. 1116, Srikalahasti, Andhra Pradesh
Visakhapatnam - 535 911, Andhra Pradesh, India
Tel: 91-691-2578420 to 2578416
CDD: 91-691-2578417/18/19
Fax: 91-691-2577966/2516164

DATE: 10-07-2019

CERTIFICATE

THIS IS TO CERTIFY THAT MR. MALLA AYEEN REGD. NO. 10611ED0036
MBA (HR) STUDENT OF AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY
VISHAKAPATNAM, AP, INDIA, HE PURSUED HIS INTERNSHIP ON WELFARE MEASURES IN
OUR ORGANIZATION BETWEEN 03-JUN-2019 TO 07-JUL-2019

DURING THE PERIOD HE WAS FOUND VERY HARD WORKING AND DEDICATED TOWARDS HIS
WORK.

FOR COROMANDEL INTERNATIONAL LTD.

Dr. Mahesh
COROMANDEL
INTERNATIONAL LIMITED
VISHAKAPATNAM

BEST REGARDS TO

HR-Manager



Registration no-249/2019-2020



Registered Office: Coromandel House, 1-2-10
Sardar Patel Road, Secunderabad - 500 001
Andhra Pradesh, India

Tel: 91-40-2784204 / 2784213
Fax: 91-40-2784117
Website: www.coromandel.co



**A STUDY ON
"INDUSTRIAL RELATIONS"**

**With reference to
JINDAL STAINLESS (HISAR) LIMITED
KOTHAVALASA**

**A project report submitted to
Jawaharlal Nehru Technological University, Kakinada
In partial fulfillment of the
Requirements for the award of the degree of**

MASTER OF BUSINESS ADMINISTRATION

**SUBMITTED BY
BODDU LOHITHA
(REGNO:18311E0006)**

**UNDER THE ESTEEMED GUIDANCE OF
Ms. P. PAVANI SANTOSHI KUMARI,
ASST PROFESSOR**



DEPARTMENT OF MANAGEMENT STUDIES

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

**(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**

A STUDY ON
COMPARATIVE STATEMENT ANALYSIS

With reference to
“BHARAT HEAVY ELECTRICAL LIMITED”.

VISAKHAPATNAM

A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of

MASTER OF BUSINESS ADMINISTRATION

Submitted By
S.GANGA RATNAM
(Regd. No: 18811E0055)

Under the Guidance of

Dr.B.LOVA
Assistant Professor



DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING
AND TECHNOLOGY

(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Narsipatnam,
Visakhapatnam. (2018-2020)



भारत हेवी इलेक्ट्रिकल्स लिमिटेड

भारी यन्त्रों का निर्माण करने वाला, विशाखापट्टणम - 530012, ए.ए., भारत

Bharat Heavy Electricals Limited

Heavy Plants & Vessels Plant, Visakhapatnam - 530012, A.P., India

Ref: HRDC/B/07/2019

CERT.NO:5731/22.06.19

Date: 19.08.2019

CERTIFICATE

This is to certify that Miss. SINGAMPALLI GANGARATNAM D/o
Shri. SINGAMPALLI CHITTI BABU studying MBA (Finance) in AVANTHI INSTITUTE
OF ENGINEERING & TECHNOLOGY, MAKAVARAPALEM, VISAKHAPATNAM.
Has done Project Work on "COMPARATIVES STATEMENT ANALYSIS" in BHEL-
HPVP, Visakhapatnam from 22.06.2019 to 21.07.2019.

During the above period her CONDUCT & CHARACTER were
found Very Good and we wish her a bright future.


(G. Karu Marthy)

Dy. General Manager (HRDC)

श्री. गुरु मूर्ति कारुमार्थी
जो हमें बहुत अच्छा लगा,
उन्होंने हमारे परियोजना कार्य
पर बहुत अच्छा काम किया।
हम उनका बहुत आभार व्यक्त करते हैं।

**A STUDY ON
"RATIO ANALYSIS"**

**With reference to
PFIZER HEALTHCARE INDIA PRIVATE LIMITED**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
in partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

Submitted by

Y. ROJA

(Regd.No:18811E0065)

Under the guidance of

B. Lova

Associate Professor



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**

(As NBA Accredited Institution)

**(Approved by AICTE, Recognized by the Govt. A.P. & Affiliated to
JNT University, Kakinada.)Narsipatnam, Visakhapatnam.**

(2018-2020)

To Whomsoever It May Concern,

I am pleased to inform you that your application for the position of **Assistant Manager of Engineering** has been accepted. You are hereby appointed to this position effective from **1st June 2017** at a salary of **RM 10,000.00 per month** plus **RM 1,000.00 per month** for housing allowance and **RM 500.00 per month** for medical allowance.

During the above period, we expect for sincere and hardworking.

We wish her all the best for her future endeavor.

For **Malaysia Rubber Pvt Ltd.**

With best wishes,
Yours sincerely,



Rajan Kumar

Senior Manager - Human Resources

**A STUDY ON
FINANCIAL PERFORMANCE AND STATEMENTS**

WITH REFERENCE TO

RASHTRIYA ISPAT NIGAM LIMITED,

VISAKHAPATNAM.

**A Project Report Submitted to
Jawahar Technological University, Kakinada
A fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

Submitted by

GUDIVADA VENKATA CHINA JYOTHI

(Regd. No: 18311E0018)

Under the guidance

T.GOPI

Assistant Professor



AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(An NBA Accredited Institution)

(Approved by AICTE, Recognized by the Govt. of A.P. Affiliated to JNTU, Kakinada.)

Narsipatnam, Visakhapatnam.

(2018 - 2020)



Visakhapatnam Steel Plant

Visakhapatnam

HUMAN RESOURCE DEVELOPMENT



'Jiis is ro rem j\$' Scat the foil ot viii) snid r lms mudr!jo'ie '!!'*. *j-<
 A Work bra ining at Visakhapatnam Steel Plant

Name of the Student : G.VENKATA CHH A JYOTHI

Regd./Trainee No : FIN-201

Course : M.B.A

Name of the Institute: AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY, VISAKHAPATHAM

Project Topic: A STUDY OF "FINANCIAL PERFORMANCE AND STATEMENTS" IN RINL VSP

Period of Training : (4. 22) 29/07/2019

s/hercox d«cfduniip the pti&ofrruini»3 rms mud ro 6e

GOOD

VISAKHAPATNAM

Date—2g . }1/

[Handwritten signature]
 M. S. Srinivasan
 Director
 Visakhapatnam Steel Plant
 (General)

**A STUDY ON
"WORKING CAPITAL MANAGEMENT"**

With reference to

RASTRIVA INFRASTRUCTURE LIMITED, VISAKHAPATNAM

A Project Report Submitted to

**Jawahar Education Technological University, Kakinada in Partial
Fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

Submitted By

ALUGU CHANDRAPRIYANKA

(Regd. No: 18311E0003)

Under the Guidance of

T. GOPI

Assistant Professor



DEPARTMENT OF MANAGEMENT STUDIES

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(An NBA Accredited Institution) (Approved by AICTE, recognized by the Govt.

of A.P. & Affiliated to JNT University, Kakinada.) Narsipatnam,

Visakhapatnam.

(2012-2020)

**A STUDY ON
"PERFORMANCE APPRAISAL"**

**With reference to
"THE ETIKOPPAKA CO-OPERATIVE AGRICULTURAL &
INDUSTRIAL SOCIETY LTD NO.M 191"**

DARLAPUDI

**A Project Report Submitted to
Jawahar Lal Nehru Technological University, Kakinada
in Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

**Submitted By
JINDRANI
(Regd. No: 18311E0021)**

**Under the Guidance of
P.PAVANI SANTOSHI KUMARI
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY**

**(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2013-2020)**

A STUDY ON
"FINANCIAL STATEMENT ANALYSIS"

With reference to

"RASHTRIYA ISPAT NIGAM LIMITED"

A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of

MASTER OF BUSINESS ADMINISTRATION

Submitted By
CH. AKKUNAIDU
(Regd.No: 18811E0002)

Under the Guidance of
Mr. GOPI
Assistant Professor



DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY
(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of
A.P. & Affiliated to JNT University, Kakinada.)
Makavarapalem, Narsipatnam (R.D),
Visakhapatnam (DIST)
(2018-2020)

**A STUDY ON
"CASH FLOW ANALYSIS"**

With reference to

"HINDUSTAN PETROLEUM CORPORATION LIMITED"

VISAKHAPATNAM

A Project Report Submitted to Jawaharlal Nehru Technological University,

Kakinada

In Partial fulfillment for the Award of the Degree of

MASTER OF BUSINESS ADMINISTRATION

Submitted By

P. RAVITEJ KUMAR

Regd. No: (18811E0042)

Under the Guidance of

Mr.P.GANESH



DEPARTMENT OF MANAGEMENT STUDIES

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(An NBA Accredited Institution)

**(Approved by AICTE, Recognized by the Govt. of A.P. & Affiliated
to JNT University, Kakinada.) Narsipatnam, Visakhapatnam**

(2018-2020)

**A STUDY ON
"EXPORT DIVISION ON IRON AND STEEL PRODUCTS"**

With reference to

**"RASHTRIYA ISPAT NIJAM LIMITED"
VISAKHAPATNAM**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

Submitted By

R. SANTOSH KUMAR

(Regd. No: (18811E0051))

Under the Guidance of

Dr.B.LOVA

Assistant Professor



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**

(An NBA Accredited Institution)

(Approved by AICTE, Recognized by the Govt. of A.P. &

Affiliated to JNT University, Kakinada.)

Narsipatnam, Visakhapatnam.

(2018-2020)

**A STUDY ON
RATIO ANALYSIS
With reference to
"BHARATH HEAVY ELECTRICALS LIMITED -
HEAVY PLATES AND VESSELS PLANT", VISAKHAPATNAM**

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

**Submitted By:
BADIREDDY MANOJ SIVA SURYA SAI SRINU
(Register No: 18311E0005)**

**Under the Guidance of
T.GOPI
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY**

**(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**

**A STUDY ON
"WORKING CAPITAL MANAGEMENT"**

With reference to
"THE THANDAVA CO-OPERATIVE SUGARS LIMITED"
PAYAKAROPETA, TUNI

A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION

Submitted By
LAKKOJU VENKATA SATYA BHARGAV
(Regd.No:18811E0037)

Under the Guidance of
Mr. P.GANESH
Assistant Professor



**DEPARTMENT OF MANAGEMENT STUDY
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**
(An NBA Accredited Institution)
(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Makavarapalem, Narsipatnam(R.D), Visakhapatnam(DIST)
(2013-2020)

**A STUDY ON
"RECRUITMENT AND
SELECTION"**

**With reference to
"BRANDIX APPAREL INDIA"
VISAKHAPATNAM**

**A Project Report Submitted to
Jawaharbal Nehrro Technological University, Kakinada
in Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION**

**Submitted By
R. KONDA BABU
(Regd. No: 18811E0069)**

**Under the Guidance of
K.S.S.N KEERTHI
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY**

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(Approved by AICTE, Recognized by the Govt. of A.P. &
Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**

**A STUDY ON
"RECRUITMENT & SELECTION"**

With reference to

**"THE THANDAVA COOPERATIVE SUGARS LIMITED"
PAYAKARAOPETA, VISAKHAPATNAM**

**A Project report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In partial fulfillment for the award of the degree of**

MASTERS OF BUSINESS ADMINISTRATION

**Submitted by
PALLA BINDU PRAVALLIKA
(Regd. No.: 18311E0041)**

**Under the Esteemed Guidance of
K.S.S.N.KEERTI
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**

**(An NBA Accredited Institute)
(Approved by AICTE, Recognized by the Govt. of A.P. & Affiliated to
JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**

A STUDY ON
SALES BY PRODUCTS OF TMT RE-BARS
WITH REFERENCE TO
RASHTRIYA ISPAT NIGAM LIMITED, VISAKHAPATNAM.

A Project Report Submitted to Jawaharlal Nehru Technological University, Kakinada in Partial
Fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION

Submitted by
MASAVARAPU NAGARAJU
(Regd. No: 18811E0039)

Under the guidance
Dr. LOVA
assistant professor



AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY
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to JNTU, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018 – 2020)



Visakhapatnam Steel Plant
Visakhapatnam
MANAGEMENT DEVELOPMENT



*This is to certify that the following student has undergone Proj
Work / Training at Visakhapatnam Steel Plant*

Name of the Student : **M. NAGARAJU**

Regd./Trainee No : **MKTG-73**

Course : **M.B.A**

Name of the Institute : **AVANTHI INSTITUTE OF ENGINEERING &
TECHNOLOGY, NARSHIPATNAM**

Project Topic : **A STUDY ON "SALES BY PRODUCTS OF
TMT RE-BARS" IN RINL VSP**

Period of Training : **24/06/2019 TO 20/07/2019**

His/Her conduct during the period of training was found to be

GOOD

VISAKHAPATNAM

Date **20/07/2019**

M. Rao
GM (HRD)

A STUDY ON
WORKING CAPITAL MANAGEMENT
With reference to
BHEL-HPVP
VISAKHAPATNAM
A Project Report Submitted to
Jawaharal Nehru Technological University, Kakinada
in Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION

Submitted By:
NADIPINTI DURGA VIJAY
(Regd. No: 18811E0040)

Under the Guidance
P.GANESH
Assistant Professor



DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY
(An NBA Accredited institution)
(Approved by AICTE, Recognized by the Govt. of AP. &
Affiliated to JNT University, Kakinada)
Narsipatnam, VISAKHAPATAM.
(2018 -2020)



भारत हेवी इलेक्ट्रिकल्स लिमिटेड

(एन सीएस सीएस एनसी, विष्णुपट्टनम - 520012, आंध्र प्रदेश)

Bharat Heavy Electricals Limited

Heavy Plant & Vessels Plant, Visakhapatnam - 520012, A.P., India

Ref: HRDC/B/67/2019

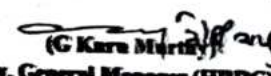
CERT.NO:5746/29.06.19

Date: 03/08/2019

CERTIFICATE

This is to certify that Mr NADIPINTI DURGA VIJAY S/o Shri N RAJU studying MBA (Finance) in Avanathi Institute of Engineering & Technology, Mahavaram, Visakhapatnam. Has done Project Work on "A Study on WORKING CAPITAL & MANAGEMENT" in BHEL-HPVP Visakhapatnam, from 29.06.2019 to 27.07.2019

During the above period his CONDUCT & CHARACTER were found Very Good and we wish him a bright future.


(G. Karna Murthy)
Dy. General Manager (HRDC)
-1, 1st FLOOR, VISAKHAPATNAM
OF NEW BHEL (PVT. LTD.)
DY GENERAL MANAGER (HRDC)
BHEL-HPVP VISAKHAPATNAM
Tel: 0891-6681280, Fax: 0891700, e-mail: hrdc@bhel.in, website: www.bhel.in

A STUDY ON
"WORKING CAPITAL MANAGEMENT"

WITH REFERENCE TO

**UNIPARTS INDIA PRIVATE LIMITED,
ATCHUTHAPURAM, VISAKHAPATNAM.**

A Project Report Submitted to

Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of
MASTER OF BUSINESS ADMINISTRATION

Submitted by

GURALA VENKATA LAKSHMI

(Regd. No: 18311E0019)

Under the guidance

T.GOPH



Assistant Professor

DEPARTMENT OF MANAGEMENT STUDIES

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(An NBA Accredited Institution)

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Naravipatnam, Visakhapatnam.

(2018 - 2020)



**UNIPARTS
GROUP**

Plot No. 47, Apic, Ascz, Achutapuram, Podimudaka Road,
Visakhapatnam, Andhra Pradesh, 531011, India
Ph.No:089242 86555, E-mail:unipartsracing@gmail.com, www.unipartsracing.com

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Ms.C.VENKATALAKSHMI Regd.no.18911E0019
MBA(FIN) student of AVANTHI INSTITUTE OF ENGINEERING&TECHNOLOGY
MAKAVARAPALEM,VISHAKAPATNAM. Completed her project work on "WORKING
CAPITAL MANAGEMENT" with reference to UNIPARTS GROUP OF Pvt
Ltd.Achuthapuram, Visakhapatnam from 17-06-2019 to 26-07-2019 as a part of curriculum
requirement.

During the period she has shown keen interest in learning various aspects related to her
project work. Her performance and conduct the above period is good. We wish her all the success in
future endeavors.



Fin- Manager

17/07/19

Visakhapatnam, Andhra Pradesh, 531011, Plot No: 47, Apic, Ascz, Achutapuram,
Podimudaka Road, India

Ph.No:089242 86555, E-mail:unipartsracing@gmail.com, www.unipartsracing.com

**A STUDY ON
"CAPITAL STRUCTURE"**

**With reference to
JINDAL STAINLESS (HISAR)
LTD,VIZIANAGARAM,**

**A Project Report Submitted to Jawaharlal Nehru Technological University, Kakinada
In Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

Submitted By

K.GANGADHAR

(Regd. No: 18811E0022)

Under the Guidance of

P. GANESH

Assistant professor



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**

(An NBA Accredited Institution)

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Affiliated to JNT University, Kakinada

Narsipatnam, Visakhapatnam

(2018-2020)

STAINLESS STEEL OR ENAMELED

1870



**A STUDY ON
"CAPITAL BUDGETING"**

With reference to



"OIL AND NATURAL GAS CORPORATION LIMITED"

RAJAHMUNDRY

**A Project Report Submitted to
Jawaharlal Nehru Technological University, Kakinada
in Partial fulfillment for the Award of the Degree of**

MASTER OF BUSINESS ADMINISTRATION

Submitted By

**GANDI KISHORE
(Regd. No: 18311E0014)**

Under the Guidance of

**T. GOPI
Assistant Professor**



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY**

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Affiliated to JNT University, Kakinada.)
Narsipatnam, Visakhapatnam.
(2018-2020)**

India's
energy
anchor



Oil and Natural Gas Corporation Ltd.,

Rajahmundry Asset P.L.G. P.O. Branch, Gudimari Bhawan Bhau Complex Rajahmundry-523 100 (AP)

Phone : 263520-75 Fax : 0883-2627700

STAFF TRAINING INSTITUTE

RAJAHMUNDY

RJY/STMPW/325/2019-20

Date : 03-08-2019

PROJECT COMPLETION REPORT

This is Certify that Mr. GANDI KISHORE student of MBA (Finance), at AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY, Narsipatnam, Visakhapatnam, has undergone project work at ONGC, Rajahmundry Asset From 13-06-2019 to 27-07-2019 on "CAPITAL BUDGETING" with Reference to ONGC Ltd under the guidance of Shri B. SURESH BABU, SR (F&AO), ONGC, Rajahmundry.

During the project work he took keen interest in the assigned work.
We wish his all success in his academic endeavors and life.



SFB

EXECUTIVE

Staff Training Institute,
ONGC, Rajahmundry.

**A STUDY ON
"WORKING CAPITAL MANAGEMENT"**

With reference to

"SRI VIJAYA VISAKHA PRODUCTS VISAKHAPATNAM

VISAKHA DIARY, VISAKHAPATNAM"

A Project Report Submitted to

Jawahar Lal Nehru Technological University, Kakinada in

Partial fulfillment for the Award of the Degree of

MASTER OF BUSINESS ADMINISTRATION

Submitted by

V.NANAJI

(Regd. No: 18811E0063)

Under the Guidance of

Dr.B.Lova

Assistant Professor



**DEPARTMENT OF MANAGEMENT STUDIES
AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**

(An NBA Accredited Institution)

**(Approved by AICTE, Recognized by the Govt. of A.P. & Affiliated to
JNT University, Kakinada.)**

Narsipatnam, Visakhapatnam

(2018-2020)



SRI VIJAYA VAIDYA MILK PRODUCERS COMPANY LIMITED
An ISO 9001:2008 & HACCP Certified Dairy
Regd. No-4870895-GE, (VISAIDADARY) Visakhapatnam - 530 012 A.P.



TO WHOM SO EVER IT MAY CONCERN

This is certifying that Mr. V. Manoj who is doing MBA from AMBA INSTITUTE OF ENGINEERING & TECHNOLOGY, Visakhapatnam completed his Management Project program **WORKING CAPITAL MANAGEMENT**.

Mr. V. Manoj is a very hard working and his stay with us for the period of 4 Semesters, from 1st Aug 2019 to 13th June 2019 has been satisfactory. With him all the best in the endeavor he undertakes in future.

S. J. S.
SR. GENERAL MANAGER
VISAIDADARY
VISAKHAPATNAM

Phones : (0891) 2517230, 2517280, 2517355 + Fax : 0891 - 2757700, 2517315
Email : visaiddary@gmail.com

**A STUDY ON
"HUMAN RESOURCE DEVELOPMENT"**

With reference to

**"RINL VISAKHAPATNAM STEEL PLANT"
VISAKHAPATNAM**

**A Project report Submitted to
Jawaharlal Nehru Technological University, Kakinada
In partial fulfilment for the award of the degree of
MASTERS OF BUSINESS ADMINISTRATION**

Submitted by

KOTRA DIVYASRI

(Regd. No.: 18811E0033)

Under the Esteemed Guidance of

P.PAVANI SANTHOSHI KUMARI

Assistant Professor



DEPARTMENT OF MANAGEMENT STUDIES

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(An NBA Accredited Institute)

**(Approved by AICTE, Recognized by the Govt. of A.P. & Affiliated to
JNT University, Kakinada.)**

Narsipatnam, Visakhapatnam.

(2018-2020)



Visakhapatnam Steel Plant
Visakhapatnam

HUMAN RESOURCE DEVELOPMENT



*This is to certify that the following student has undergone Project
Work / Training at Visakhapatnam Steel Plant*

Name of the Student : K DIVYA SRI

Regd./Trainee No : HR-265

Course : M.B.A

Name of the Institute : AVANTHI INSTITUTE OF ENGINEERING AND
TECHNOLOGY, NARSIPATNAM

Project Topic : A STUDY ON "HUMAN RESOURCE
DEVELOPMENT" IN RINL VSP

Period of Training : 17/06/2019 TO 29/07/2019

His/Her conduct during the period of training was found to be
GOOD

VISAKHAPATNAM

Date 29-7-2019

Signature
29/7/19
FACILITATOR
THIRUPATI
AGARWAL